



# Steer Your Trucking Company in the Right Direction

By Identifying Your Logistics Barriers



Qv21  
Technologies



# Logistics Without Barriers

In the modern transportation landscape, everything is constantly evolving. With technological advances on the rise and high demand to provide your customers with fast, accurate data, it can be hard to keep up.

Business barriers are, unfortunately, found in every industry, under every rock, and are masters at hiding in plain sight. They are tricky to navigate around and cause even the smallest problems to snowball.

This is when seeking out a guide to better fleet logistics becomes crucial to your business' success. Understanding that not all solutions are the same, begin searching for a company that can genuinely streamline your operations and continues to steer you in the right direction throughout the partnership.

**That's why we keep things simple at Qv21: Logistics Without Barriers.**

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Well - easier said than done, right? Wrong.

By identifying the common barriers found in almost every short-haul, bulk commodity trucking company, you'll know exactly what your next steps should be.

So, what will it take to begin removing your barriers? As the industry's leading short-haul, bulk commodity TMS, we're here to guide you through all the must-know factors when finding technology that will actually meet the needs of you and your customers.

To put it simply: we're here to get you where you want to go.

The following eBook is a tool you should keep handy when reviewing your current operations and envisioning where you'd like your journey to take you. Download it, save it to your computer, or print it out and keep it on hand. After all, it's free!

## Identify the Most Common Barriers

- Missing/ Incorrect Tickets
- Poor Implementations
- No real-time visibility
- Hours, Invoicing, and Payroll

## Qv21 Quick Stats

- Established in 2009
- 24/7/365 STATESIDE Customer Service/Support
- Cloud-based SaaS
- 98% of support tickets resolved the same day
- Start dispatching loads in as little as a week



# Paper Ticketing in a Tech-Heavy World

## Consider paper tickets a thing of the past.

By the time field tickets reach your Back-Office personnel, the credibility of the ticket is already in jeopardy. Lost field tickets or poor penmanship, both resulting in incorrect data, are only a couple of sacrifices you make if you are still dispatching and running with paper tickets.

Streamlining your process from start to finish is crucial to reach maximum efficiency, all while keeping money in your pockets.

A reliable TMS will provide your team an e-ticketing module that everyone can benefit from. With the Qv21 Ticketing Module, included in our TMS, The LogisticsFramework (TLF), you can capture all the required ticket data in one place, in real-time.

With everything under one roof, your company will reduce overhead costs exponentially. The best part - your drivers, dispatchers, and back-office staff, even yourself will feel like a weight has been lifted off your shoulders.

Imagine what your day would be like if:

Dispatcher, James, assigns your driver, Bob, a load. Bob runs and completes a load, all under the watchful eye of James. As soon as the load is completed, our system verifies its accuracy, and your back-office staff can get to work on invoicing and getting you paid. Meanwhile, James and Bob have just completed another load. Ah, like a breath of fresh air.

Barrier Two: A Poor Implementation That Left You Directionless.



# Software That Was Just Too Good to be True

(Except Us, We're Just Straight Up Good.)

If you fall into the hands of the wrong logistics technology provider, they will only band-aid your issues and not resolve them, leaving trucking companies, just like yours, feeling over-sold, lost, under-supported, and overwhelmed. What's the first tell-tale sign that you are experiencing this? The provider has made many false promises and now your team is suffering unexpected consequences.

If you are scrambling to teach yourself a new business-process that causes more problems than it solves, it's time to exit and find another route.

A reliable TMS will provide your team with exact examples of implementation, ahead of time.

At Qv21, we provide you articulate steps when discussing your onboarding and training process.

After a few meet-and-greets, we will kick things off with our Onboarding Team! We understand that your business needs are unique, which is why we craft a project roadmap specific to your requests that ensure your needs are met.

We are in this together. We conduct onsite and online training sessions to get you up and running. When implementation kicks-off, we encourage you to chime in and provide suggestions so we can better configure TLF to meet your needs.

Your voice is not only heard but valued - always.

Barrier Three: Your team lacks real-time visibility.



# Dispatch & Driver Guessing Games

Without GeoTrack capabilities, your team is essentially working blind-folded.

When many, if not all, your departments lack alignment, best-guessing and crossing your fingers may be the unspoken norm of completing daily tasks. Along with the nail-biting level of stress, this brings to your team, it also creates murky water for doing business.

You may be feeling the pain of this barrier in the form of slow, inefficient operations resulting from dispatchers who are still manually assigning drivers loads via phone call, text message, or email without any true insights backing it up.

A reliable TMS will provide the necessary insight to navigate your fleet effectively.

With us, we equip you with an easy-to-read dispatch board that quickly alerts and updates dispatchers, enabling them to make informed actions and decisions regarding the fleet's progress all in one place.

Quit the guessing games and have confidence in every next step your company takes. The Qv21 dispatch board paired with our GeoTrack Module means real-time GPS load tracking with real-big results.

Barrier Four: Data capturing is dislocated from data reporting.



# How United Are Your Departments, Really?

Your front and back operations are like a dominos, each influencing the other.

A well-rounded operation means envisioning every department in your business as a singular unit. If one thing isn't efficient, chances are, many facets lack efficiency.

So, when you consider your HOS (Hours of Service), Elogging, Invoicing, and Driver Payroll needs think of them in terms of unification. The alignment creates a seamless process from start to finish.

You can capture your driver's HOS with our Qv21 Electronic Logging Device (ELD). With a simple push of a button, all logs are transmitted on a specific driver.

Drivers in the field use smartphones/tablets to access Qv21 Driver App to report HOS and inspection data, as well as accept loads, acknowledge special instructions, transmit load weights/values, and electronically sign off.

Unify this with our web-based portal, and invoicing from anywhere becomes possible.

No matter where work takes you, you'll have access to everything you need. As loads are completed, they are automatically priced, and bills created using the appropriate customer contract terms.

And when it comes time for payroll, you can easily create fully customizable payroll contracts with our Driver Payroll module.

Establish pay periods, select which contracts to apply to which drivers, and define which drivers should be included when payroll is run and executed.

This powerful tool can integrate with your existing accounting system, leaving you with one less thing to worry about.



# Begin Your Journey

to Logistics Without Barriers

Are you ready to uncover your barriers?

Our team is ready to show you the way. Unlike other TMS companies, we don't fit you into a mold. Every mission-critical business is unique, and we treat it as such. We work with you to ensure all the resources you need to conquer your barriers are at your fingertips.

Let us guide you toward efficiency and clarity that puts you in the driver's seat.

Call us at (855) 853-7821 or email [info@Qv21.com](mailto:info@Qv21.com) to schedule a business consultation today.